



OUR VISION

To be recognized as a leading organization that values customers' needs and provides motoring solutions with strong customer care

OUR MISSION

Develop products of superior value by focusing on the customer Establish a refreshing and innovative company through teamwork Strive for individual excellence through continuous improvement



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Company Information

Board of Directors

Kinji Saito Chairman
Hiroshi Kawamura Chief Executive
Tadashi Homma Dy. Managing Director

Motohiro Atsumi Director Masafumi Harano Director Moin M. Fudda Director Rukhsana Shah Director

Chief Financial Officer

Toshiyuki Ikuma

Company Secretary

Abdul Nasir

Audit Committee

Moin M. Fudda Chairman Kinji Saito Member Motohiro Atsumi Member

Human Resource and Remuneration

(HR & R) Committee

Rukhsana Shah Chairman Kinji Saito Member Hiroshi Kawamura Member

Auditors

A. F. Ferguson & Co. Chartered Accountant

Registrar

CDC Share Registrar Services Limited CDC House, 99 - B, Block "B", S.M.C.H.S, Main Shahrah-e-Faisal Karachi-74400.

Legal Advisors

M/s Shahid Anwar Bajwa & Co. ORR Dignam & Company

Bankers

Bank Alfalah Ltd.
Bank Al Habib Ltd.
Citibank N.A.
Habib Bank Ltd.
Habib Metropolitan Bank Limited
MCB Bank Ltd.
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Ltd.
Meezan Bank Limited

Registered Office

DSU-13, Pakistan Steel Industrial Estate, Bin Qasim, Karachi. Tel No. (021) 34723551 - 58 Fax No. (021) 34723521 - 22 Website: www.suzukipakistan.com

Regional Offices

Karachi Office:

REGIONAL OFFICE SOUTH, PLOT # 49-B, Block # 6, PECHS MAIN SHAHRA-E-FAISAL, KARACHI. Tel No. (021) 34541101, (021) 34541102

Lahore Office:

1st Floor, Silver Star Mall, Fortress Stidium, Lahore. Tel No. (042) 36623339, (042) 36688853

Rawalpindi Office:

3rd Floor, 112-B Mallahi Plaza, Murree Road, Rawalpindi Cantt. Tel No. (051) 5130230 - (051) 5130229 Fax No. (051) 5130232

Multan Office:

402, 4th Floor United Mall, Abdali Road Multan. Tel No. (061)-4586499 Fax No. (061)-4516765

Director's Report

On behalf of the Board, I present my review on the performance of the Company for the nine month period September 30, 2023.

The Economy

In July 2023, International Monetary Fund (IMF) approved Stand-By Arrangement (SBA) for Pakistan for US\$ 3 billion to support economic stabilization program. After the agreement with IMF, some recovery has been witnessed in the economy.

Large scale manufacturing (LSM) sector witnessed a decline by 1.1% during the month of July 2023 as compared to same month of last year. The Automobile sector witnessed massive decline of 66% during July 2023 as compared to corresponding month of last year. Exports worth US\$ 4.5 billion were achieved in Jul & Aug of 2023 as compared to exports of US\$ 4.9 billion in same period of last year (SPLY). Remittances also reduced due to prevailing uncertainty in forex rates in July & Aug. However, remittances improved in Sep 2023. During July to Sep 2023, remittances of US\$ 6.3 billion were received against US\$ 7.9 billion as compared to SPLY. Imports declined from US\$ 11.7 billion to US\$ 8.4 billion due to control on imports. Consequently, Pakistan's current account deficit (CAD) reduced to US\$ 0.94 billion during July - Aug of FY 23 while deficit of SPLY was US\$ 2.04 billion.

The Economy exhibits stability since mid of Sep 2023 coupled with strong Pak Rupee. Restrictions on Afghan Transit Trade, crackdown on illegal currency trade and improved foreign exchange inflows boosted the local currency. Exchange parity improved to less than Rs 280 in October 2023 from Rs 307 per USD in early September 2023. Year on Year inflation of Sep-2023 is 32.4% as compared to 35.9% of Sep 2022. The Policy rate of 22% remained unchanged for the whole quarter.

Industry Overview

The automobile industry witnessed huge decline in sales volume from latter half of 2022, primarily due to import restrictions imposed by SBP on import of CKDs of vehicles. Unabated import restrictions hindered production in the year 2023 as well and OEMs forced to opt for 'Non-Production Days (NPDs)'. Import restrictions had been lifted in June 2023. However, the looming threat to automobile industry shifted from supply constraints to demand side.

During the period (January – September 2023), sales volume of auto industry for cars and light commercial vehicles was recorded at 63,745 units compared to 177,763 units in corresponding period of last year, registering massive decline of 64%. Sales volume of the Company during the period January - September 2023 declined by 70% from 94,215 units to 27,935 units. Company achieved market share of 44% for cars and light commercial vehicles within PAMA member companies. Company achieved 27% capacity utilization in current period, producing 30,142 units.

During the period under review, the organized market (PAMA member companies) for motorcycles and three wheelers decreased from 1,177,360 units to 828,124 units. The decrease of 349,236 units represents 30% decline in sales volume over SPLY. The Company achieved sales volume of 12,287 units as compared to sales volume of 29,823 units in the corresponding quarter of last year, registering decline of 58%. Sales volume impacted due to shortages of components hindering production of motorcycles.

Operating Results of the Company

The Company incurred net loss of Rs 5,871 million during the nine months period January – September 2023 compared to net loss of Rs 2,506 million in SPLY. Net sales revenues declined by Rs 69,327 million from Rs 142,425 million (Jan-Sep 2022) to Rs 73,098 million (Jan-Sep 2023). Sales revenue declined by 49% in the current period due to low sales volume. Gross profit improved in absolute terms by Rs 2,608 million from gross profit of Rs 5,771 million (Jan-Sep 2022) to Rs 8,379 million (Jan-Sep 2023). Further, financial charges increased by Rs 3,356 million from Rs 6,641 million (Jul-Sep 2022) to Rs 9,997 million (Jan-Sep 2023), primarily due to exchange loss incurred during the first quarter.

Future Outlook

Recovery in economic activity is expected in Financial Year 2024 on the back of rebound in agriculture output and easing of import restrictions, with expected improvement in manufacturing activity. However, macroeconomic indicators are still challenging for the auto industry as higher prices and decline in car financing due to high interest rates impacting the demand for vehicles.

The Automobile industry provides import substitution for local consumption with development of engineering base in country, direct and indirect employment to over 500,000 people and contributes significantly to the national exchequer. The automobile industry expects industry friendly operating environment to overcome prevailing difficult phase. My sincere hope is that all government departments enhance their support to the industry failing which will result in huge losses to the economy and increase unemployment in the country.

KINJI SAITO

Chairman

Karachi: October 19, 2023.

Condensed Interim Statement of Financial Position

AS AT SEPTEMBER 30, 2023

Name		Note	September 30, 2023	December 31, 2022
ASSETS Property, plant and equipment in table in the property			(Unaudited)	(Audited)
Non-current assets			(Rupe	es in '000)
Property plant and equipment 5 18,210,114 14,877,495 116,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 118,129 128	ASSETS			
Intangible assets \$31.899 444.620	Non-current assets			
Right-of-use assets	Property, plant and equipment	5	18,210,114	14,877,495
Long-term investments 6 - 84,551 Long-term deposits, preayments and other receivables 884,291 1,034,659 Long-term installment sales receivables 7 368,848 1,1738,656 1,478,838 7,435,367 26,248,2715 368,848 1,478,338 7,435,367 24,427,152 2,427,152 2,427,152 2,427,152 2,427,152 2,427,152 2,427,152 3,331,769 3,331,769 3,331,769 3,768,186 3,331,769 3,769,176 3,779,176 3,779,176	Intangible assets		351,899	444,620
Long-term loans	Right-of-use assets		118,829	118,174
Long-term deposits, prepayments and other receivables 84,291 1,034,695 Long-term installment sales receivables 8 6,413,438 7,345,367 24,427,152 36,848 1,478,367 24,427,152 24,427,152 24,427,152 24,427,152 24,427,152 24,427,152 24,427,152 24,427,152 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,133 33,031,769 1,162,103 36,032,213 33,031,769 1,162,133 33,031,769 1,162,133 36,032,213 36,032,213 36,032,213 36,032,213 36,032,213 36,032,213 36,032,213 36,032,213 36,032,213 36,032,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 36,042,213 <td>Long-term investments</td> <td>6</td> <td>-</td> <td>84,551</td>	Long-term investments	6	-	84,551
Long-term installment sales receivables 7 366,848 514,788 Deferred taxation - net 8 6,413,433 24,427,152 Current assets 3 26,354,843 24,427,152 Stores, spares and loose tools 9 1,069,341 33,031,769 Stories, spares and dovances 11 2,166,040 1,194,060 Trade depoits and short-term prepayments 12 2,664,748 31,521,137 Current portion of long-term installment sales receivables 7 1,526,759 2,515,531 Current portion of long-term installment sales receivables 7 1,526,759 2,515,531 Current portion of long-term installment sales receivables 7 1,526,759 2,515,531 Current portion of long-term installment sales receivables 7 1,526,759 2,515,531 Current portion of long-term installment sales receivables 7 3,526,759 2,515,531 Current portion of long-term installment sales receivables 7 3,526,759 2,515,531 Current liabilities 89,373,787 110,084,368 44,226 EQUITY AND LIABILITIES 5	Long-term loans		9,424	7,498
Deferred taxation - net			884,291	1,034,659
Current assets 26,354,843 24,427,152	Long-term installment sales receivables		366,848	514,788
Current assets 9 1,089,431 482,775 Stock-In-trade 10 29,581,665 33,031,789 Stock-In-trade 10 29,581,665 33,031,789 Trade debts 1,591,398 385,303 Loans and advances 11 2,146,404 1,194,060 Trade deposits and short-term prepayments 12 2,004,748 31,521,137 Other receivables 7 1,525,759 2,516,531 Other receivables 334,518 945,748 945,748 Trade deposits and short-term prepayments 12,231,606 6,403,211 5,000,002 Sales tax and excise duty 7,354,284 6,275,912 5,000,002 Sales tax and excise duty 7,354,284 6,275,912 Cash and bank balances 89,373,797 110,084,368 TOTAL ASSETS 89,373,797 110,084,368 EQUITY AND LIABILITIES Share capital and reserves 82,999 822,999 Authorised share capital 82,999 822,999 Capital reserves 944,956 94,5	Deferred taxation - net	8	6,413,438	7,345,367
Stores, spares and loose tools 9 1,069,431 482,775 30,301,769 71,764 7			26,354,843	24,427,152
Slock-in-trade	Current assets			
Trade debts	Stores, spares and loose tools	9	1,069,431	482,775
Loans and advances 11 2,146,040 1,194,060 1,194,060 1,194,060 31,621,137 17.726 deposits and short-term prepayments 12 2,804,748 31,621,137 31,621,137 1,526,759 2,516,531 Other receivables 7 1,526,759 2,516,531 5,000,302 5,003,621 5,003,621 5,003,622 5,003,621 5,003,621 5,003,661 3,036,619 46,275,912 63,018,954 62,75,912 63,018,954 85,657,216 7,7354,224 6,275,912 63,018,954 85,657,216 7,7354,224 6,275,912 63,018,954 85,657,216 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 6,275,912 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224 7,7354,224	Stock-in-trade	10	29,581,665	33,031,769
Trade deposits and short-term prepayments 12 2,804,748 31,621,337 Current portion of long-term installment sales receivables 7 1,526,759 2,516,531 Taxation - net 834,518 945,748 46,733,211 5,000,362 Sales tax and excise duty 7,364,224 6,275,912 63,018,954 85,657,216 Cash and bank balances 89,373,797 110,084,368 EQUITY AND LIABILITIES Share capital and reserves Authorised share capital 822,999 822,999 Asserting the service of span and paid-up capital 822,999 822,999 Capital reserves 844,996 844,996 844,996 Revenue reserves 12,231,506 13,029,53 19,770,548 Non-current liabilities 10,078 38,085 Security deposits 10,078 38,085 Security deposits 10,078 38,095 Explain spurchase of assets 10,078 38,095 Security deposits 10,078 38,095 <td>Trade debts</td> <td></td> <td>1,691,398</td> <td>385,303</td>	Trade debts		1,691,398	385,303
Current portion of long-term installment sales receivables 7 1,526,759 2,516,531 945,748 74,748 334,518 945,748 74,748 <td< td=""><td>Loans and advances</td><td>11</td><td>2,146,040</td><td>1,194,060</td></td<>	Loans and advances	11	2,146,040	1,194,060
Other receivables 834,518 945,748 Taxation - net 6,403,211 5,500,362 Sales tax and excise duty 7,364,284 6,275,912 Cash and bank balances 9,606,900 3,703,619 TOTAL ASSETS 63,018,954 85,657,216 TOTAL ASSETS 89,373,797 110,084,368 EQUITY AND LIABILITIES 5,000,000 5,000,000 Issued, subscribed and paid-up capital 822,999 822,9	Trade deposits and short-term prepayments	12	2,804,748	31,621,137
Taxation - net 6.403,211 (2.500,362) 5.500,362 (3.75,912) 5.500,362 (3.75,912) 6.275,912 (3.703,619) 6.3018,954 (5.275,912) 6.275,912 (3.703,619) 63,018,954 (5.275,912) 65,657,216 7.754,228 (3.757,977) 110,084,368 89,373,797 110,084,368 89,373,797 110,084,368 89,373,797 110,084,368 80,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 6,000,000 5,000,000	Current portion of long-term installment sales receivables	7	1,526,759	2,516,531
Sales tax and excise duty 7,384,284 9,806,900 3,703,619 6,275,912 9,806,900 3,703,619 6,275,912 9,806,900 3,703,619 2,506,900 3,703,619 65,016,954 56,657,216 85,657,216 7,384,284 9,806,900 3,703,619 85,657,216 7,006,000 63,018,954 85,657,216 7,006,000 5,000,000 5			834,518	945,748
Cash and bank balances 9,606,900 d 3,703,619 b 85,657,216 TOTAL ASSETS 89,373,797 110,084,368 EQUITY AND LIABILITIES Share capital and reserves Authorised share capital 5,000,000 s 5,000,000 5,000,000 s 5,000,000 Issued, subscribed and paid-up capital 822,999 s 22,999 s 244,596 s 24	Taxation - net		6,403,211	5,500,362
Contract liabilities	Sales tax and excise duty		7,354,284	6,275,912
EQUITY AND LIABILITIES Share capital and reserves Authorised share capital and paid-up capital Security deposits Sec	Cash and bank balances		9,606,900	3,703,619
Same capital and reserves Same capital Same c			63,018,954	85,657,216
Share capital and reserves 5,000,000 5,000,000 Authorised share capital 5,000,000 5,000,000 Issued, subscribed and paid-up capital 822,999 822,999 Capital reserves 844,596 344,596 Revenue reserves 12,231,506 18,102,953 Non-current liabilities 13,899,101 19,770,548 Payable against purchase of assets 10,078 38,085 Security deposits 146,218 304,201 Lease liabilities 91,419 98,252 Long-term loan 1,712,309 1,763,301 Deferred government grant 549,074 620,389 Employee benefit obligations 817,750 815,063 Trade and other payables 3,326,848 3,639,291 Current liabilities 13 60,974,334 64,147,908 Lease liabilities 98,801 114,666 147,992 42,792 Current portion of long-term loan 98,801 114,998 113,21,638 136,339 114,216,338 136,339 112,21,638 15,835,895 5835,895	TOTAL ASSETS		89,373,797	110,084,368
Share capital and reserves 5,000,000 5,000,000 Authorised share capital 5,000,000 5,000,000 Issued, subscribed and paid-up capital 822,999 822,999 Capital reserves 844,596 344,596 Revenue reserves 12,231,506 18,102,953 Non-current liabilities 13,899,101 19,770,548 Payable against purchase of assets 10,078 38,085 Security deposits 146,218 304,201 Lease liabilities 91,419 98,252 Long-term loan 1,712,309 1,763,301 Deferred government grant 549,074 620,389 Employee benefit obligations 817,750 815,063 Trade and other payables 3,326,848 3,639,291 Current liabilities 13 60,974,334 64,147,908 Lease liabilities 98,801 114,666 147,992 42,792 Current portion of long-term loan 98,801 114,998 113,21,638 136,339 114,216,338 136,339 112,21,638 15,835,895 5835,895	FOUNTY AND LIABILITIES			
Authorised share capital 5,000,000 5,000,000 Issued, subscribed and paid-up capital 822,999 822,999 Capital reserves 844,596 844,596 Revenue reserves 13,899,101 19,770,548 Non-current liabilities Payable against purchase of assets 10,078 38,085 Security deposits 146,218 304,201 Lease liabilities 91,419 98,252 Long-term loan 1,712,309 1,763,301 Deferred government grant 549,074 620,389 Employee benefit obligations 817,750 815,063 Trade and other payables 13 60,974,334 3639,291 Current liabilities 33,26,848 42,792 Current portion of long-term loan 98,801 144,666 Current portion of long-term loan 119,838 136,389 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Courrent portion of long-term loan 14 - 11,321,638				
Capital reserves 844,596 12,231,506 12,231,506 18,102,953 844,596 12,231,506 18,102,953 Non-current liabilities 13,899,101 19,770,548 Payable against purchase of assets 10,078 146,218 304,201 38,085 Security deposits 146,218 91,419 98,252 304,201 Lease liabilities 91,419 98,252 30,253 Long-term loan 549,074 620,389 815,063 301 Deferred government grant 549,074 620,389 815,063 3,326,848 Current liabilities 3,326,848 3639,291 Current portion of long-term loan 38,801 146,666 64,147,908 147,9	•		5,000,000	5,000,000
Capital reserves 844,596 12,231,506 12,231,506 18,102,953 844,596 12,231,506 18,102,953 Non-current liabilities 13,899,101 19,770,548 Payable against purchase of assets 10,078 146,218 304,201 38,085 Security deposits 146,218 91,419 98,252 304,201 Lease liabilities 91,419 98,252 30,253 Long-term loan 549,074 620,389 815,063 301 Deferred government grant 549,074 620,389 815,063 3,326,848 Current liabilities 3,326,848 3639,291 Current portion of long-term loan 38,801 146,666 64,147,908 147,9	January and and and and an idea		000 000	000,000
Revenue reserves 12,231,506 18,102,953 Non-current liabilities 10,078 19,770,548 Payable against purchase of assets 10,078 38,085 Security deposits 146,218 304,201 Lease liabilities 91,419 98,252 Long-term loan 1,712,309 1,763,301 Deferred government grant 549,074 620,389 Employee benefit obligations 317,750 315,063 Employee benefit obligations 31,760 3,639,291 Current liabilities 3,326,488 4,2792 Current portion of long-term loan 35,192 42,792 Current portion of long-term loan 119,838 146,661 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty <				
Non-current liabilities 13,899,101 19,770,548 19,770,548	•			
Non-current liabilities 10,078 38,085 Payable against purchase of assets 10,078 38,085 Security deposits 146,218 304,201 Lease liabilities 91,419 98,252 Long-term loan 1,712,309 1,763,301 Deferred government grant 549,074 620,389 Employee benefit obligations 817,750 815,063 Total and other payables 13 60,974,334 42,792 Lease liabilities 98,801 114,666 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 14 - Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 19,521 72,147,848 TOTAL LIABILITIES 89,373,797 110,084,368	Revenue reserves			
Security deposits 146,218 304,201 Lease liabilities 91,419 98,252 Long-term loan 549,074 620,389 Deferred government grant 817,750 815,063 Employee benefit obligations 3,326,848 3,639,291 Current liabilities 13 60,974,334 64,147,908 Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 175,474,696 90,313,820 TOTAL LIABILITIES 89,373,797 110,084,368	Non-current liabilities		.0,000,.01	10,110,010
Lease liabilities 91,419 98,252 Long-term loan 1,712,309 1,763,301 Deferred government grant 549,074 620,389 Employee benefit obligations 817,750 315,063 Current liabilities Trade and other payables 13 60,974,334 64,147,908 Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 371,452 371,452 Unclaimed dividend 75,474,696 90,313,820 TOTAL LIABILITIES 89,373,797 110,084,368	Payable against purchase of assets		10,078	38,085
Long-term loan			146,218	304,201
Deferred government grant 549,074 620,389 Employee benefit obligations 817,750 815,063 3,326,848 3,639,291 Current liabilities 13 60,974,334 64,147,908 Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 21,230 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368	Lease liabilities		91,419	98,252
Employee benefit obligations 817,750 815,063 Current liabilities 3,326,848 3,639,291 Current postion of the payables 13 60,974,334 64,147,908 Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 21,230 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368	Long-term loan		1,712,309	1,763,301
Current liabilities Trade and other payables 13 60,974,334 64,147,908 Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 75,474,696 90,313,820 TOTAL LIABILITIES 89,373,797 110,084,368	Deferred government grant		549,074	620,389
Current liabilities Trade and other payables 13 60,974,334 35,192 42,792 Current portion of long-term loan 98,801 114,666 114,666 Current portion of deferred government grant 14 - 11,321,638 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 448,569 406,098 406,098 Dividend payable to the Holding Company - related party 371,452 21,230 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368	Employee benefit obligations		817,750	815,063
Trade and other payables 13 60,974,334 64,147,908 Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 406,098 Dividend payable to the Holding Company - related party 19,521 371,452 21,230 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368			3,326,848	3,639,291
Lease liabilities 35,192 42,792 Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 72,147,848 86,674,529 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368				l
Current portion of long-term loan 98,801 114,666 Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 19,521 21,230 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES	· ·	13	60,974,334	64,147,908
Current portion of deferred government grant 119,838 136,389 Short-term finance 14 - Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 408,569 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 19,521 72,147,848 86,674,529 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES	Lease liabilities			
Short-term finance 14 - 11,321,638 Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 19,521 72,147,848 86,674,529 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES				
Contract liability 4,322,056 5,835,895 Security deposits 3,155,009 3,991,412 Provision for custom duties and sales tax 15 2,643,076 285,049 Provision for unexpired free service and warranty 408,569 371,452 406,098 Dividend payable to the Holding Company - related party 371,452 19,521 371,452 21,230 Unclaimed dividend 72,147,848 86,674,529 86,674,529 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368			119,838	136,389
Security deposits 3,155,009 3,991,412 2,643,076 285,049 406,098 406,098 21,230 21,23		14	-	
Provision for custom duties and sales tax 15 2,643,076 408,569 408,569 406,098 40	•		1 1	
Provision for unexpired free service and warranty 408,569 406,098 Dividend payable to the Holding Company - related party 371,452 371,452 Unclaimed dividend 19,521 72,147,848 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368			3,155,009	3,991,412
Dividend payable to the Holding Company - related party 371,452 371,452 371,452 21,230 Unclaimed dividend 72,147,848 86,674,529 86,674,529 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368		15		1 1
Unclaimed dividend 19,521 72,147,848 21,230 86,674,529 TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368	· · · · · · · · · · · · · · · · · · ·		1 1 1	
TOTAL LIABILITIES 72,147,848 86,674,529 TOTAL EQUITY AND LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368				
TOTAL LIABILITIES 75,474,696 90,313,820 TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368	Unclaimed dividend			
TOTAL EQUITY AND LIABILITIES 89,373,797 110,084,368	TOTAL LIABILITIES	L		
Contingencies and commitments 16	TOTAL EQUITY AND LIABILITIES		89,373,797	110,084,368
	Contingencies and commitments	16		

The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive Officer

Condensed Interim Statement of Profit or Loss (Unaudited)

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

	Note	Nine months period ended		Three months	period ended
		September 30,	September 30,	September 30,	September 30,
		2023	2022	2023	2022
			(Rupees i	n '000)	
Sales - net	17	73,098,234	142,425,086	29,915,852	29,800,472
Cost of sales	18	(64,719,619)	(136,654,523)	(25,682,392)	(28,239,490)
Gross profit		8,378,615	5,770,563	4,233,460	1,560,982
Distribution and marketing expenses		(1,721,197)	(2,150,881)	(600,097)	(504,601)
Administrative expenses		(2,318,738)	(2,278,382)	(538,738)	(797,163)
Reversal of impairment losses		114,113	45,322	114,113	12,539
		(3,925,822)	(4,383,941)	(1,024,722)	(1,289,225)
		4,452,793	1,386,622	3,208,738	271,757
Other expenses		-	-	-	55,150
Other income	19	1,608,648	2,629,011	761,096	1,064,640
Finance costs	20	(9,997,200)	(6,640,769)	144,556	(4,798,445)
Share of loss of equity					
accounted investee	6	(84,551)	(89,168)		(58,012)
(Loss) / profit before taxation		(4,020,310)	(2,714,304)	4,114,390	(3,464,910)
Taxation	21	(1,851,138)	207,859	(309,015)	975,703
(Loss) / profit after taxation		(5,871,448)	(2,506,445)	3,805,375	(2,489,207)
		(Ru	pees)	(Rup	oees)
(Loss) / earnings per share - basic and diluted	22	(71.34)	(30.45)	46.24	(30.25)

The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive Officer

Condensed Interim Statement of Comprehensive Income (Unaudited)

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

September 30,		Nine months period ended		Three months	period ended
(Rupees in '000) (Rupees in '000)		September 30,	September 30,	per 30, September 30, Septembe	
		2023	2022	2023	2022
(Loss) / profit for the period (5,871,448) (2,506,445) 3,805,375 (2,489,207)		(Rupees	s in '000)	(Rupees	in '000)
	(Loss) / profit for the period	(5,871,448)	(2,506,445)	3,805,375	(2,489,207)
Other comprehensive loss	Other comprehensive loss				
Items that will never be reclassified to profit or loss					
Re-measurement loss on defined benefit plan - (5,631) - 5,619	Re-measurement loss on defined benefit plan	-	(5,631)	-	5,619
Total comprehensive (loss) / income	Total comprehensive (loss) / income				
for the period (5,871,448) (2,512,076) 3,805,375 (2,483,588	for the period	(5,871,448)	(2,512,076)	3,805,375	(2,483,588)

The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive Officer

Condensed Interim Statement of Changes in Equity (Unaudited)

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

	Share Capital				Reserves	rves			
		Ö	Capital reserves	Se		Revenue reserves	S		
	Issued, subscribed and paid-up capital	Share	Reserve on merger	Reserve Total capital	General	Unappropriated profit	Remeasurement loss on defined benefit plan	Total revenue reserves	Total
					(Rupees	(Rupees in '000)			ı
Balances as at January 1, 2022	822,999	584,002	260,594	844,596	22,969,896	2,600,077	(411,371)	25,158,602	26,826,197
Transactions with owners Final dividend for the year ended December 31, 2021 at the rate of Rs 6.50 per share		•	•			(534,949)		(534,949)	(534,949)
Total comprehensive loss for the period ended September 30, 2022									
Loss after taxation Other comprehensive loss						(2,506,445)	. (5,631)	(2,506,445)	(2,506,445)
						(2,506,445)	(5,631)	(2,512,076)	(2,512,076)
Balance as at September 30, 2022	822,999	584,002	260,594	844,596	22,969,896	(441,317)	(417,002)	22,111,577	23,779,172
Balances as at January 1, 2023	822,999	584,002	260,594	844,596	22,969,896	(4,271,794)	(595,149)	18,102,953	19,770,548
Total comprehensive loss for the period ended September 30, 2023									
Loss after taxation Other comprehensive loss						(5,871,448)		(5,871,448)	(5,871,448)
].].				(5,871,448)		(5,871,448)	(5,871,448)
Balance as at September 30, 2023	822,999	584,002	260,594	844,596	22,969,896	(10,143,242)	(595,149)	12,231,506	13,899,101

The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive Officer

Condensed Interim Statement of Cash Flows (Unaudited)

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

Note September 30, September 30, 2022 (Rupees in '000)			Nine months	period ended
CASH FLOWS FROM OPERATING ACTIVITIES		Note	•	•
Cash generated from operations 23 25,199,064 (11,075,853) Mark-up paid on borrowings Income tax payment Long-term loans (1,926,853) (39,855) Long-term loans (1,926) (3,197,694) Payments against retirement benefit obligation (140,068) (42,652) Mark-up paid on late delivery of vehicles (1,281) (1,143,316) Unexpired free service and warranty claims paid (1,281) (1,143,316) Unexpired free service and warranty claims paid (1,281) (1,143,316) Long-term deposits, prepayments and other receivables 150,368 (176,124) Long-term installment sales receivables 147,940 186,552 Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES (6,146,329) (2,049,592) Acquisition of property, plant and equipment Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment Acquisition of intangible assets (5,5732) (202,197) Profit received on bank deposits (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES (65,140)				-
Mark-up paid on borrowings (1,026,853) (39,855) Income tax payment (1,822,262) (3,197,694) Long-term loans (10,068) (42,652) Mark-up paid on late delivery of vehicles (140,068) (42,652) Mark-up paid on late delivery of vehicles (1,281) (1,143,316) Unexpired free service and warranty claims paid - - Long-term deposits, prepayments and other receivables 150,368 (176,124) Long-term installment sales receivables 147,940 136,552 Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 2,5666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (6	CASH FLOWS FROM OPERATING ACTIVITIES		(Rupees	s in OOO)
Mark-up paid on borrowings (1,026,853) (39,855) Income tax payment (1,822,262) (3,197,694) Long-term loans (10,068) (42,652) Mark-up paid on late delivery of vehicles (140,068) (42,652) Mark-up paid on late delivery of vehicles (1,281) (1,143,316) Unexpired free service and warranty claims paid - - Long-term deposits, prepayments and other receivables 150,368 (176,124) Long-term installment sales receivables 147,940 136,552 Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 2,5666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (6		00		(44.075.050)
Income tax payment	Cash generated from operations	23	25,199,064	(11,075,853)
Long-term loans (1,926)	• • •		• • • •	, ,
Payments against retirement benefit obligation (140,068) (42,652) Mark-up paid on late delivery of vehicles (1,281) (1,143,316) Unexpired free service and warranty claims paid - Long-term deposits, prepayments and other receivables 150,368 (176,124) Long-term installment sales receivables 147,940 186,552 Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573)	· ·			, ,
Mark-up paid on late delivery of vehicles (1,281) (1,143,316) Unexpired free service and warranty claims paid - Long-term deposits, prepayments and other receivables 150,368 (176,124) Long-term installment sales receivables 147,940 186,552 Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period	<u> </u>		• • •	, , ,
Unexpired free service and warranty claims paid Long-term deposits, prepayments and other receivables Long-term installment sales receivables Net cash generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Profit received on bank deposits Net cash used in investing activities CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities Loan (repaid) / received Dividend paid Net cash used in financing activities Cash and cash equivalents at beginning of the period Cash and cash equivalents at beginning of the period 150,368 (176,124) 186,552 (154,89,943) (2,049,592) (202,197)	·		• •	, ,
Long-term deposits, prepayments and other receivables 150,368 (176,124) Long-term installment sales receivables 147,940 186,552 (15,489,943) (15,489,943) (15,489,943) (15,489,943) (15,489,943) (2,049,592) (2,049,592) (2,049,592) (2,049,592) (2,049,592) (2,049,592) (2,049,592) (202,197) (20	···		(1,281)	(1,143,316)
Long-term installment sales receivables 147,940 186,552 Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041				-
Net cash generated from operating activities 22,504,982 (15,489,943) CASH FLOWS FROM INVESTING ACTIVITIES (6,146,329) (2,049,592) Acquisition of property, plant and equipment (55,732) (202,197) Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041				
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	•			
Acquisition of property, plant and equipment (6,146,329) (2,049,592) Acquisition of intangible assets (55,732) (202,197) Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES (65,140) (45,608) Payment of lease liabilities (154,724) 28,612 Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	Net cash generated from operating activities		22,504,982	(15,489,943)
Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Profit received on bank deposits Net cash used in investing activities CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities Loan (repaid) / received Dividend paid Net cash used in financing activities Net increase / (decrease) in cash and cash equivalents (55,732) (202,197) 54,411 2,054,491 (142,887) (142,887) (65,140) (45,608) (154,724) (154,724) (162,352) (179,348) (179,348) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of intangible assets Proceeds from disposal of property, plant and equipment Profit received on bank deposits Net cash used in investing activities CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities Loan (repaid) / received Dividend paid Net cash used in financing activities Net increase / (decrease) in cash and cash equivalents (55,732) (202,197) 54,411 2,054,491 (142,887) (142,887) (65,140) (45,608) (154,724) (154,724) (162,352) (179,348) (179,348) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	Acquisition of property, plant and equipment		(6,146,329)	(2,049,592)
Proceeds from disposal of property, plant and equipment 25,666 54,411 Profit received on bank deposits 1,117,904 2,054,491 Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	• • • • • • • • • • • • • • • • • • • •			, , , , , ,
Net cash used in investing activities (5,058,491) (142,887) CASH FLOWS FROM FINANCING ACTIVITIES [65,140] (45,608) (45,608) (45,608) (45,608) (154,724) (154,724) (154,724) (162,352) (162,352) (162,352) Net cash used in financing activities [221,573] (179,348) Net increase / (decrease) in cash and cash equivalents [7,618,018) 23,271,041 Cash and cash equivalents at beginning of the period [7,618,018] 23,271,041	Proceeds from disposal of property, plant and equipment		25,666	54,411
CASH FLOWS FROM FINANCING ACTIVITIES Payment of lease liabilities (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	Profit received on bank deposits		1,117,904	2,054,491
Payment of lease liabilities (65,140) (45,608) Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	Net cash used in investing activities		(5,058,491)	(142,887)
Loan (repaid) / received (154,724) 28,612 Dividend paid (1,709) (162,352) Net cash used in financing activities (221,573) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041				
Dividend paid Net cash used in financing activities (1,709) (162,352) (179,348) Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	·			\ ' ' /
Net cash used in financing activities(221,573)(179,348)Net increase / (decrease) in cash and cash equivalents17,224,918(15,812,178)Cash and cash equivalents at beginning of the period(7,618,018)23,271,041	· · ·			
Net increase / (decrease) in cash and cash equivalents 17,224,918 (15,812,178) Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	•			
Cash and cash equivalents at beginning of the period (7,618,018) 23,271,041	Net cash used in financing activities		(221,573)	(179,348)
	Net increase / (decrease) in cash and cash equivalents		17,224,918	(15,812,178)
Cash and cash equivalents at end of the period 9,606,900 7,458,863	Cash and cash equivalents at beginning of the period		(7,618,018)	23,271,041
	Cash and cash equivalents at end of the period		9,606,900	7,458,863

The annexed notes from 1 to 27 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive Office

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

1. STATUS AND NATURE OF BUSINESS

Pak Suzuki Motor Company Limited ("the Company") was incorporated in Pakistan as a public limited 1.1 company in August 1983 under the Companies Act, 1913 (now the Companies Act, 2017) and started commercial production in January 1984. The Company was formed in accordance with the terms of a joint venture agreement between Pakistan Automobile Corporation Limited ("PACO") and Suzuki Motor Corporation (SMC), Japan (the Holding Company) having registered address at 300 Takatsuka-Cho, Minami-Ku, Hamamatsu City. In 1996, the joint venture agreement was ended and PACO divested its entire shareholding to SMC.

The Company is engaged in the assembling, progressive manufacturing and marketing of Suzuki cars, pickups, vans, 4x4s and motorcycles and related spare parts. The Company is listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at DSU - 13, Pakistan Steel Industrial Estate, Bin Qasim, Karachi.

During the period, the Company has incurred net loss after tax of Rs 5,872 million (year ended 1.2 December 31, 2022: Rs 6,337 million), mainly as a result of exchange loss amounting to Rs 8,052 million incurred during the period. Moreover, the Company's current liabilities exceeded its current assets by Rs 9,128 million as at September 30, 2023.

In view the above, the management is of the view that:

- During the period, the Company has been able to generate cash from operations aggregating Rs 22,505 million. In addition to this, the Company's working capital requirements have been financed through support from the Holding Company and based on the availability of finance facilities from the commercial banks. As at September 30, 2023, the Company's balance of unavailed credit facilities from commercial banks aggregated Rs 35,500 million.
- The management has prepared a viable business plan according to which the Company will be profitable in the ensuing years.
- The Holding Company has committed through its letter dated August 23, 2023 to provide adequate financial support to the Company as would be necessary to ensure its continuing operation including operational cash flows for the Company's future operations. The financial support includes, but not limited to, providing funds to settle the Company's liabilities when those fall due and if required inject additional capital.

In light of the above, the management has a reasonable expectation that the Company has adequate resources to continue its operations in the foreseeable future and there is no uncertainity which may cast doubt on the Company's ability to continue as a going concern. Accordingly, these condensed interim financial statements have been prepared on a going concern basis.

2. STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

- International Accounting Standards (IAS) 34 "Interim Financial Reporting" issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act); and
- Provisions of and directives issued under the Act.

Where the provisions of and directives issued under the Act differ with the requirements of IAS 34, the provision of and directives issued under the Act have been followed.

- 2.2 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those applied in the Company's financial statements for the year ended December 31, 2022 ("December 2022 Financial Statements"), except relating to the matter stated in note 2.3 below.
- 2.3 Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.
- 2.4 New standards, amendments and interpretations to accounting and reporting standards which became effective during the period ended June 30, 2023:

There were certain amendments to accounting and reporting standards which became effective for the Company during the current period. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in these condensed interim financial statements.

2.5 New standard and amendments to published accounting and reporting standards that are not yet effective:

There is a new standard and certain amendments to the accounting and reporting standards as applicable in Pakistan which will be effective for the Company for its accounting periods beginning on or after January 1, 2024. However, these will not have any significant impact on the financial reporting of the Company and, therefore, have not been detailed in these condensed interim financial statements

3. **BASIS OF PREPARATION**

- 3.1 These condensed interim financial statements include the condensed interim statement of financial position as at September 30, 2023, the condensed interim statement of profit or loss, the condensed interim statement of comprehensive income, the condensed interim statement of changes in equity, the condensed interim statement of cash flows and notes thereto for the nine months period then ended which have been subjected to review but not audited. These condensed interim financial statements also include the condensed interim statement of profit or loss, the condensed interim statement of comprehensive income and notes thereto for the three months period ended September 30, 2023 which were not subjected to auditor's review.
- 3.2 The comparative statement of financial position presented in these condensed interim financial statements as at December 31, 2022 has been extracted from the December 2022 Financial Statements. The comparative statement of profit or loss, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the nine months period ended September 30, 2022 have been extracted from the condensed interim financial statements of the Company for the nine months period then ended, which were subjected to review but were not audited.
- 3.3 These condensed interim financial statements do not include all the information and disclosures as required in the annual financial statements and should be read in conjunction with the Company's December 2022 Financial Statements as these provide an update of previously reported information.

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

3.4 These condensed interim financial statements are presented in Pakistan Rupees which is also the Company's functional currency. Figures in these condensed interim financial statements have been rounded off to the nearest thousand of Pakistan Rupees, unless stated otherwise.

4. SIGNIFICANT ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL **RISK MANAGEMENT**

- 4.1 The preparation of these condensed interim financial statements in conformity with accounting and reporting standards as applicable in Pakistan, requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. In preparing these condensed interim financial statements, the significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied in the December 2022 Financial Statements.
- 4.2 The Company's financial risk management objectives and policies are consistent with those disclosed in the December 2022 Financial Statements.
- 4.3 Due to the current economic situation prevalent in the country in relation to the foreign reserves and its consequential impacts on imports, the Company is closely monitoring the current situation and has been able to procure essential inventories to ensure business continuity.

5. PROPERTY, PLANT AND EQUIPMENT

		Note	September 30, 2023 (Un-audited) (Rupees	December 31, 2022 (Audited) in '000)
	Operating property plant and equipment Capital work-in-progress	5.1 5.3	10,714,349 7,495,765 18,210,114	13,455,163 1,422,332 14,877,495
5.1	Operating property, plant and equipment			
	Book value at the beginning of the period / year		13,455,163	9,917,235
	Transfers from CWIP during the period / year		81,458	7,251,465
	Disposals during the period / year - net book value		(17,466)	(60,190)
	Depreciation charge during the period / year		(2,804,811)	(3,653,347) (3,713,537)
	Book value at the end of the period / year		10,714,343	13,455,163

5.1.1 Operating fixed assets (category: Dies) include assets having net book value of Rs 2,494 million (December 31, 2022: Rs 3,504 million) which are in the possession of vendors dispersed all over Pakistan and in a foreign country for contract manufacturing of components.

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

5.2 The following are the additions and disposals of property, plant and equipment during the period:

		September 30, 2023	September 30,
		2023	
			2022
		(Un-au	•
		(Rupees	in '000)
7	Transfer from capital work-in-progress		
'	Vehicles	40,791	356,254
[Dies	38,391	2,737,662
	Jigs and fixtures	-	1,386,996
	Plant and machinery	2,275	1,016,889
F	Buildings on leasehold land - factory building		60,598
E	Electrical installations	-	29,254
1	Welding guns	-	9,916
F	Permanent and special tools	-	9,490
(Office building		9,422
(Office equipments		6,382
		81,458	5,622,863
1	Disposal - at net book value		
	Vehicles	16,757	58,267
F	Plant and Machinery	646	-
	Air conditioners and refrigerators	63	150
	Office equipments	-	138
		17,466	58,555
		(Rupees	in '000)
5.3	Capital work-in-progress		
F	Plant and machinery	7,443,981	1,372,297
(Civil works	51,784	50,035
		7,495,765	1,422,332

September 30,	December 31,
2023	2022
(Un-audited)	(Audited)
(Rupees	in '000)

5.4 Depreciation charge during the period / year on:

- operating property, plant and equipment 2,804,811 3,653,347

6. **LONG-TERM INVESTMENTS**

During the current period, the Company has recognised an amount of Rs 84.551 million as the Company's share in the loss incurred by Tecno Auto Glass Limited.

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

7.	LONG-TERM INSTALLMENT SALES RECEIVABLES	Septmeber 30, 2023 (Un-audited) (Rupees	December 31, 2022 (Audited) in '000)
	Gross amount of installment sales receivables Less: Unearned finance income	2,119,206	3,386,166 (4,397)
	Gross amount of installment sales receivables	2,119,206	3,381,769
	Less: Impact of discounting	(151,627)	(276,478)
	Installment sales receivables	1,967,579	3,105,291
	Less: Provision of impairment allowance	(73,972)	(73,972)
		1,893,607	3,031,319
	Less: Current maturity	(1,526,759)	(2,516,531)
		366,848	514,788

8. **DEFERRED TAXATION - net**

The deferred tax asset (net) aggregated Rs 6,414 million (December 31, 2022: Rs 7,345 million) is being carried in these condensed interim financial statements. This amount includes deferred tax asset recorded on account of minimum taxes, unabsorbed depreciation and unrealised exchange losses amounting to Rs 4,205 million, Rs 407 million and Rs 1,343 million respectively. As per the Income Tax Ordinance, 2001 (ITO) the unabsorbed depreciation is available for adjustment against future taxable income without any time limitation while deferred tax on unrealised exchange loss to be claimed by the Company when the repayment of the foreign currency liabilities will be made.

The deferred tax asset has been restricted to the extent of taxable profits that will be available to the Company in future years against which the aforesaid deferred tax asset can be utilised. Decrease in deferred tax asset is mainly on account of minimum tax aggregating Rs 932 million that is due to expire by the end of the current financial year. Total unrecognised deferred tax asset as at June 30, 2023 aggregated Rs 4,294 million on account of minimum taxes, unabsorbed depreciation and unrealised exchange losses.

9. STORES, SPARES AND LOOSE TOOLS

Stores, Spares and Loose tools	1,255,833	669,177
Less: Provision for slow moving and obsolete items		
- at the beginning of the period / year	186,402	161,790
- provision during the period / year	- 1	24,612
- provision for the period / year	186,402	186,402
	1,069,431	482,775

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

	September 30,	December 31,
	2023	2022
	(Un-audited)	(Audited)
STOCK-IN-TRADE	(Rupees	in ooo)
STOCK-IN-TRADE		
Raw material and components [including items in transit amounting to Rs 1,015 million (2022: Rs 10,490.84 million)]	16,192,464	26,218,302
Less: Provision for slow moving and obsolete items		
- at beginning of the period / year	355,536	357,594
- provision / (reversal) during the period / year	-	(2,058)
, , , ,	355,536	355,536
	15,836,928	25,862,766
Work-in-process	150,405	-
Finished goods	12,740,764	5,978,162
		24.040.000
	28,728,097	31,840,928
Trading stocks [including items in transit Rs Nil		
(2022: Rs 223 million)]	923,891	1,261,164
(2022: 110 220 111111011)]	320,001	1,201,104
Less: Provision for slow moving and obsolescence		
- at beginning of the period / year	70,323	88,931
- reversal during the period / year	- 11	(18,608)
	70,323	70,323
	853,568	1,190,841
	<u>29,581,665</u>	33,031,769

10.1 Stock-in-trade includes Rs 4,709 million (December 31, 2022: Rs 4,827 million) which were in the custody of dealers and vendors dispersed all over Pakistan.

11. LOANS AND ADVANCES

10.

Loans - secured Current portion of loans to employees	10,624	8,278
Advances - secured		
- Suppliers	2,132,505	1,182,345
- Employees - against expenses	2,911	3,437
	2,135,416	1,185,782
	2,146,040	1,194,060

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

September 30,	December 31,			
2023	2022			
(Un-audited)	(Audited)			
(Rupees in '000)				

12. TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS

	Trade deposits		85,101	56,866
	Margin held with banks against letter of credits and im	225,445	30,618,799	
			310,546	30,675,665
	Advance payments			
	- collector of custom		2,389,142	889,741
	- rent		13,098	34,341
	- insurance		24,418	3,910
	- others		67,544	17,480
			2,494,202	945,472
			2,804,748	31,621,137
13.	TRADE AND OTHER PAYABLES			
	Trade creditors - foreign	13.1	38,848,185	42,169,324
	Trade creditors - local		2,530,180	4,514,254
	Royalties and technical fee payable to the Holding Co	ompany	7,588,978	5,783,491
	Sindh Infrastructure Development Cess payable	13.2	4,394,008	3,824,980
	Mark-up payable on late deliveries of vehicles		2,889,188	2,637,795
	Accrued liabilities		1,887,775	1,544,995
	Demurrage and detention		799,395	1,060,396
	Payable to dealers		534,142	688,834
	Accrued markup on short-term borrowing		9,926	145,343
	Un-earned income - extended warranty		162,420	134,970
	Payable against purchase of asset		91,845	189,738
	Payable to provident fund		31,314	-
	Retention money		3,300	32,895
	Payable to directors		-	1,583
	Others	13.3	1,203,678	1,419,310
			60,974,334	64,147,908

- This includes Rs 34,882 million (December 31, 2022: Rs 32,577 million) due to the Holding Company 13.1 and Rs 387,043 million (December 31, 2022: Rs 7,648 million) due to other related parties.
- There is no significant change in the status of the cases set out in note 26.4 to the December 2022 13.2 Financial Statements.
- 13.3 Others mainly include witholding tax payable against incentives to the dealers. The Company, based on the decision of the Apprellate Tribunal, has started refunding the witholding tax to the dealers.

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

SHORT-TERM FINANCE 14.

The aggregate available short term running finance facilities from commercial banks aggregated Rs 35,500 (December 31, 2022: Rs 30,500 million) out of which Rs 35,500 million (December 31, 2022: Rs 19,500 million) remained unavailed at the reporting date.

PROVISION FOR CUSTOM DUTIES AND SALES TAX 15.

The Director General of Audit Inland Revenue and Customs (Customs) reported that the Company has wrongly availed the exemption of additional custom duty under the Para 3 (xvii) of SRO 845 (I) /2021 while importing goods sub-components, components, sub-assemblies, assemblies under SRO 655& 656 (I)/ 2006, while exemption was available for cars, jeeps and light commercial vehicles in CKD condition upto 1000cc. The Company responded that it has rightly claimed the exemption and imported components as Completely Knocked Down ("CKD") Kits. The Company explained that CKD Kit covers components, sub-components, sub-assemblies etc. This is also supported by SRO 656(I)/2006. Collector Customs adjudicated the case against company. The Company filed an appeal before Customs Commissioner Appeals which was disallowed on October 05, 2023. Consequently, the Company is preparing to file appeal before Customs Appellate Tribunal.

As a matter of prudence, provision of additional customs duty on imports covering the period July 2021 - September 2023 has been accounted for in these condensed interim financial statements.

CONTINGENCIES AND COMMITMENTS 16.

16.1 Contingencies

There is no significant change in the status of cases as set out in notes 32.1 and 40.4 to the December 2022. Financial Statements except for the order dated June 27, 2023, where the Deputy Commissioner ordered to amend assessment u/s 122(4) of the ITO for tax year 2017 and raised tax demand of Rs 139.598 million. Subsequently, the Company challenged the aforesaid demand and submitted the application for stay granted by Commissioner Appeal.

Tax Authority of Azad Jammu and Kashmir (AJK) has issued show cause notices to the Company on following subjects:

- non-registration in sales tax with AJK authority,
- non-depositing of withholding tax u/s 231B(3) of the Income Tax Ordinance collected from the customers of AJK to AJK tax authority and
- non-filing of income tax return with AJK tax authority.

The Company has challenged these show-cause notices in AJK High Court and got stay which is followed by hearing on 25 October 2023.

16.2 Commitments

- 16.2.1 Capital expenditure contracted for but not incurred amounted to Rs 1,495 million (2022: Rs 7,595
- 16.2.2 The facilities for opening letters of credit as at September 30, 2023 amounted to Rs 17,800 million (December 31, 2022: Rs 12,800 million) which include unutilised amount at reporting date was Rs 13,867 million (December 31, 2022: Rs 10,593 million).
- 16.2.3 The facilities for opening letters of guarantees as at September 30, 2023 amounted to Rs 13,000 million (December 31, 2022: Rs 13,000 million) which include unutilised amount at reporting date was Rs 7,628 million (December 31, 2022: Rs 7,868 million). Bank guarantees include Rs 7,500 million which is the sub-limit of the facility disclosed in note 16.2.2 to these condensed interim financial statements.
- 16.2.4 The Company has issued a corporate guarantee on behalf of Tecno Auto Glass Limited, an associated company, amounting to Rs 1,000 million (December 31, 2022: Rs 1,000 million) to a commercial bank in relation to borrowing facilities granted to the associated company.
- 16.2.5 The Company has committed 1,044 units of vehicles to its customers for which advance amount is already received from them.

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

		Note	Nine months	period ended	Three months	period ended
			September 30,	September 30,	September 30,	September 30,
			2023	2022	2023	2022
			(Un-aเ	udited)	(Un-aud	
			(Rupees	s in '000)	(Rupees	in '000)
17.	SALES					
	Manufactured goods	17.1	69,919,540	139,546,836	28,834,007	28,865,048
	Trading stock	17.2	3,364,729	3,300,017	1,157,898	1,080,296
	Extended warranty income		16,170	9,838	5,390	3,848
	Less: Free service		(94,066)	(157,743)	(26,295)	(50,104)
	Less: Markup on discounting of financial ass	ets	(108,139)	(273,862)	(55,148)	(98,616)
			73,098,234	142,425,086	29,915,852	29,800,472
17.1	Manufactured goods					
	Vehicles		84,186,757	180,807,828	34,847,418	37,172,511
	Spare parts		359,905	587,832	84,624	165,574
			84,546,662	181,395,660	34,932,042	37,338,085
	Less: Sales tax		11,002,170	23,213,382	4,479,135	4,812,922
	Federal excise duty		1,616,679	3,418,388	681,254	718,847
	Discounts		121,841	9,422,314	120,550	1,885,818
	Sales commission to dealers		1,886,432	5,794,740	817,096	1,055,450
	Calco Commission to dealers		14,627,122	41,848,824	6,098,035	8,473,037
			69,919,540	139,546,836	28,834,007	28,865,048
17.2	Trading stock					
	Vehicles		802,452	597,677	665,815	111,063
	Spare parts		3,282,524	3,414,759	696,234	1,193,387
			4,084,976	4,012,436	1,362,049	1,304,450
	Less: Sales tax		700,117	682,303	203,741	222,911
	Federal excise duty		14,307	24,811	-	603
	Discounts		4,671	1,575	410	460
	Sales commission to dealers		1,152	3,730	-	180
			720,247	712,419	204,151	224,154
			3,364,729	3,300,017	1,157,898	1,080,296
18.	COST OF SALES					
	Manufactured goods:					
	Finished goods at beginning of the period		5,978,162	3,001,546	11,114,653	2,319,171
	Cost of goods manufactured		69,118,069	138,652,504	26,662,703	32,657,114
	Export expenses		-	46,553	-	8,573
			75,096,231	141,700,603	37,777,356	34,984,858
	Less: Finished goods at end of the period		(12,740,764)	(7,505,055)	(12,740,764)	(7,505,055)
	Trading stock:		62,355,467	134,195,548	25,036,592	27,479,803
	Stock at beginning of the period		1,190,841	942,358	1,318,005	1,266,224
	Purchases during the period		2,026,879	2,604,150	181,363	580,996
	. s. s. accordanting the period		3,217,720	3,546,508	1,499,368	1,847,220
	Less: Stock at end of the period		(853,568)	(1,087,533)	(853,568)	(1,087,533)
			2,364,152	2,458,975	645,800	759,687
			64,719,619	136,654,523	25,682,392	28,239,490

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

		Nine months period ended		Three months	period ended	
		-	September 30,	September 30,	September 30,	
		2023	2022	2023	2022	
		(Un-audited) (Rupees in '000)		(Un-audited) (Rupees in '000)		
		(Rupee:	S III 000)	(Rupees	111 000)	
19.	OTHER INCOME					
	Income from financial assets	4 402 700	2.054.404	EC 4 902	926 409	
	Profit on bank deposits Income from unwinding of installment	1,102,789 269,169	2,054,491 201,473	564,803 102,009	826,498 83,148	
	sales receivable Finance income on installment sales	5,750	4,699	1,917	1,659	
	Commission income	3,750	3,750	1,667	1,250	
		1,381,458	2,264,413	670,396	912,555	
	Income from non-financial assets Government grant amortised	115,100	91,738	38,367	31,580	
	Scrap sales	8,756	30,991	2,919	11,055	
	Registration and processing fee	84,115	161,088	49,012	57,473	
	Gain on sale of operating property, plant and equipment	16,132	44,962	187	43,108	
	Miscellaneous income	3,088	35,819	216	8,869	
		227,190	364,598	90,700	152,085	
		1,608,648	2,629,011	761,096	1,064,640	
20.	FINANCE COSTS					
	Mark-up on late deliveries of vehicles	252,673	2,914,754	61,748	1,381,352	
	Exchange loss - net	8,052,223	1,271,042	(350,212)	1,099,912	
	Mark-up on borrowings	1,006,536	134,606	33,321	44,881	
	Bank charges	106,131	54,527	63,713	21,275	
	Markup on lease liability Demurrage and detention charges	12,556	11,764 2,254,076	4,849	3,799 2,247,226	
	Demurrage and determion charges	<u>567,081</u> 9,997,200	6,640,769	42,026 (144,556)	4,798,445	
		3,337,200	0,010,100	(144,000)	1,100,110	
21.	TAXATION					
	- Current tax - for the period	919,413	1,920,628	309,015	373,540	
	- for the prior period		428,422		373.540	
	- Deferred tax reversal/ (charge)	919,413 931,725	2,349,050 (2,556,909)	309,015	(1,349,243)	
	- Deletted tax reversal/ (charge)	1,851,138	(207,859)	309,015	(975,703)	
22.	(LOSS) / EARNINGS PER SHARE - basic and dilu					
	4 \ \ 5.5	` .	s in '000)	(Rupees	•	
	(Loss) / profit for the period	(5,871,448)	(2,506,445)	3,805,375	(2,489,207)	
		(Number of shares) (Number of shares)				
	Weighted average number of ordinary shares	82,300,000	82,300,000	82,300,000	82,300,000	
	avolugo hambol of ordinary ondres		02,000,000	32,000,000	02,000,000	
		(Rui	pees)	(Rup	ees)	
	(Loss) / earnings per share - basic and diluted	(71.34)	(30.45)	46.24	(30.25)	

^{22.1} A diluted earnings per share has not been presented as the Company does not have any convertible instruments in issue as at reporting date.

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

			Nine months period ended	
			September 30,	September 30,
			2023	2022
		Note	(Un-au	dited)
			(Rupees	in '000)
23.	CASH GENERATED FROM OPERATIONS			
	(Loss) before taxation		(4,020,310)	(2,714,304)
	Adjustments for non cash charges and other items:			
	Depreciation on operating property, plant and equipment		2,804,811	2,721,328
	Amortization of intangible assets		148,453	111,016
	Depreciation of right-of-use assets		37,702	39,067
	Gain on disposal of operating property, plant and equipment		(16,767)	(44,962)
	Share of loss of equity accounted investee		84,551	89,168
	Profit on bank deposits		(1,102,789)	(2,054,491)
	Mark-up on lease liability		12,556	12,000
	Government grant amortised		(115,100)	(91,738)
	Mark-up on late deliveries of vehicles		252,673	2,914,754
	Mark-up on borrowings		1,006,536	134,606
			3,112,626	3,830,748
	Working capital changes	23.1	26,106,747	(12,192,297)
			25,199,064	(11,075,853)
23.1	Working capital changes			
	(Increase) / decrease in current assets:			
	Stores, spares and loose tools		(586,656)	(175,779)
	Stock in trade		3,450,104	(26,864,065)
	Trade debts		(1,306,095)	(41,223)
	Current portion of long-term installment sales receivables		989,772	(393,850)
	Loans and advances		(951,980)	(627,310)
	Trade deposits and short-term prepayments		28,816,389	(13,304,334)
	Other receivables		96,115	(100,026)
	Sales tax and excise duty		(1,078,372)	(1,627,728)
			29,429,277	(43,134,315)
	Increase / (decrease) in current liabilities			
	Trade and other payables		(3,172,332)	32,082,577
	Provision for custom duties and sales tax		2,358,027	(2,038,446)
	Security deposits		(994,386)	(353,830)
	Contract liability		(1,513,839)	1,251,717
			(3,322,530)	30,942,018
			26,106,747	(12,192,297)

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company include the Holding Company and related group companies, local associated company, staff retirement funds, directors and key management personnel. Transactions with related parties are entered into at commercial terms, as per the terms of employment and actuarial advice, as the case may

24.1	Balances with related parties at the end of period / year	Note are as follows:	September 30, 2023 (Un-audited) (Rupees	2022 (Audited) in '000)
	Due from holding company		542,401	652,387
	Payable to holding company	13.1	34,882,003	32,576,757
	Royalties and technical fee payable to the Holding Company	13	7,637,131	5,783,491
	Payable to other related parties	13.1	387,043	7,633,184
	Dividend payable to holding Company		371,452	371,452

24.2 Transactions with related parties during the period are as follows:

	For the nine months period ended September 30, 2023 (Un-audited)			
	Holding Other related To company parties			
Purchases of components	15,644,466	2,321,572	17,966,038	
Sales	5,491	-	5,491	
Royalty, technical and license fee	1,872,849	-	1,872,849	
Travelling expense and supervisors fee	14,830	12,183	27,013	
Commission income from corporate guarantee	-	3,750	3,750	
Remuneration to key management personnel	-	84,925	84,925	
Disposal of vehicles to key management personnel	-	778	778	
Contribution against retirement benefit obligation	-	211,223	211,223	

For the nine months period ended September 30, 2022 (Un-audited)

		, (
	Holding	Other related	Total
	company	parties	
	(I	Rupees in '000)	
Purchases of components	42,506,421	19,987,439	62,493,860
Sales including exports sales	35,505	55,075	90,580
Royalty, technical and license fee	3,398,367	-	3,398,367
Travelling expense and supervisors fee	778	-	778
Commission income from corporate guarantee	-	3,750	3,750
Remuneration to key management personnel	-	98,795	98,795
Disposal of vehicles to key management personnel	-	3,516	3,516
Purchase of property, plant and equipment	174,543	6,393	180,936
Contribution against retirement benefits	-	175,374	175,374
Purchase of intangible asset	309,040	-	309,040

FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2023

OPERATING SEGMENTS

The activities of the Company have been grouped into two operating segments, i.e. automobile and motorcycle as

	September 30, 2023 (Unaudited)		September 30, 2022 (Unaudited)			
	Automobile	Motorcycle	Total	Automobile	Motorcycle	Total
			(Rupees i	n '000')		
Segment results						
Sales - net	69,635,680	3,462,554	73,098,234	136,636,046	5,789,040	142,425,086
Gross profit / (loss)	8,658,743	(280,128)	8,378,615	5,680,514	90,049	5,770,563
Distribution and marketing expenses	(1,641,403)	(79,794)	(1,721,197)	(2,052,978)	(97,903)	(2,150,881)
Administrative expenses	(1,937,565)	(381,173)	(2,318,738)	(2,015,237)	(263,145)	(2,278,382)
Reversal / (provision) of impairment						
losses	114,113		114,113	53,078	(7,756)	45,322
	5,193,888	(741,095)	4,452,793	1,665,377	(278,755)	1,386,622
Other income	1,262,696	345,952	1,608,648	2,241,803	387,208	2,629,011
Finance cost	(9,809,291)	(187,909)	(9,997,200)	(6,630,659)	(10,110)	(6,640,769)
	(3,352,707)	(583,052)	(3,935,759)	(2,723,479)	98,343	(2,625,136)
Unallocated corporate expenses						
Share of loss of equity accounted inves	stee		(84,551)			(89,168)
Other expense			-			_
Taxation			(1,851,138)			207,859
Loss after taxation		-	(5,871,448)			(2,506,445)
Capital expenditure	6,152,467	2,423	6,154,890	1,870,273	179,321	2,049,594
Depreciation	2,686,895	117,915	2,804,811	2,644,561	76,767	2,721,328
	Septemb	per 30, 2023 (Unau	idited)	Decem	ber 31, 2022 (Au	udited)
	Automobile	Motorcycle	Total	Automobile	Motorcycle	Total
			(Rupees i	n '000')		
Assets						
Segment assets	62,579,199	6,623,665	69,202,864	85,892,138	5,070,589	90,962,727
Unallocated corporate assets	-	-	20,170,933	-	-	19,121,641
	62,579,199	6,623,665	89,373,797	85,892,138	5,070,589	110,084,368
Liabilities						
Segment liabilities	67,530,401	1,857,315	69,387,716	86,132,382	284,307	86,416,689
Unallocated corporate liabilities	-	-	6,086,980	50, 152,552	204,507	3,897,131
orianocated corporate nabilities	67,530,401	1,857,315	75,474,696	86,132,382	284,307	90,313,820
	07,000,401	1,007,010	1 3,41 4,030	00,102,002	204,307	30,313,020

DATE OF AUTHORISATION FOR ISSUE 26.

These condensed interim financial statements have been authorized for issue by the Board of Directors of the Company in its meeting held on October 19, 2023.

27. **GENERAL**

Due to better presentation, certain reclassification of prior period / year information has been made the impact of which is not considered material.



Pak Suzuki Motor Co.Ltd.

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